

CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

REPORT

CD NO.

COUNTRY

East Germany

DATE DISTR. 13 September 1954

SUBJECT

Chinese Negotiations for Zeiss Jena Sound
Movie Projectors

NO. OF PAGES 25X1

PLACE
ACQUIRED

NO. OF ENCLS.
(LISTED BELOW)

638296

DATE OF
INFO.

SUPPLEMENT TO
REPORT NO.

THIS DOCUMENT CONTAINS INFORMATION AFFECTING THE NATIONAL DEFENSE
OF THE UNITED STATES, WITHIN THE MEANING OF TITLE 18, SECTIONS 793
AND 794, OF THE U. S. CODE, AS AMENDED. ITS TRANSMISSION OR REVEL-
ATION OF ITS CONTENTS TO OR RECEIPT BY AN UNAUTHORIZED PERSON
IS PROHIBITED BY LAW. THE REPRODUCTION OF THIS FORM IS PROHIBITED.

THIS IS UNEVALUATED INFORMATION

25X1

- ✓ 1. The Chinese Trade Delegation in East Berlin has been asking for bids for the prompt delivery of 30 portable sound movie projectors (Tonkinokoffer Anlagen) for 35mm film.
- ✓ 2. VEB Optik Carl Zeiss Jena submitted an offer at a price of 4,000 rubles per unit. In May 1954, the Chinese Trade Delegation answered that competitive bids had been received from other satellite countries for these projectors at 500 rubles below the price quoted by Zeiss Jena.
3. Zeiss officials believe, however, that they will be able to book the order by promising the better quality of their product and by compromising on the price by granting the Chinese a five percent quantity discount.

25X1

25X1

25X1

25X1

CLASSIFICATION SECRET

STATE	NAVY	NSRB	DISTRIBUTION	ORR	EV	x
ARMY	AIR	FBI				